

## Interim report January – September 2022

#### **QUARTERLY RESULTS JULY – SEPTEMBER**

- Net sales increased by 46% to SEK 1,037m (711). The Canadian operations acquired on 31 December 2021 contributed with SEK 86m to net sales.
- EBITDA increased to SEK 77m (15), corresponding to an EBITDA margin of 7.4% (2.1).
- Operating profit amounted to SEK 40m (-14), corresponding to an operating margin of 3.9% (-1.9).
- Net profit for the period was SEK 38m (-17) and earnings per share amounted to SEK 0.57 (-0.25).
- Cash flow from operating activities was SEK 257m (153).
- Return on operating capital 12 m was 27.3% (20.9).
- Net debt/EBITDA 12 m amounted to 1.6 (1.7).
- Sales volumes amounted to 61.9 ktonnes (62.0), of which 3.2 ktonnes were from acquired operations.

#### SIGNIFICANT EVENTS AFTER THE END OF THE QUARTER

After the end of the quarter Nordic Paper sold its 37.6% minority shareholding in Åmotfors Energi. As a result of the
transaction Nordic Paper will report a capital gain and a positive cash flow effect, both of around SEK 40m, in Q4 this year. In
conjunction with the transaction Nordic Paper and Åmotfors Energi AB also entered into a new long-term supply contract for
steam, hot water and a proportion of the electricity required for the production of kraft paper at Nordic Paper's plant in
Åmotfors.

#### **KEY FIGURES**

	2022	2021		2022	2021			2021
SEKm	Q3	Q3	Δ, %	Jan–Sep	Jan–Sep	Δ, %	R 12 m	Full year
Net sales	1,037	711	46	3,234	2,273	42	4,043	3,083
EBITDA	77	15	414	561	234	140	686	358
Adjusted EBITDA <sup>1</sup>	77	15	414	561	310	81	686	434
EBITDA margin, %	7.4	2.1		17.4	10.3		17.0	11.6
Adjusted EBITDA margin, $\%^1$	7.4	2.1		17.4	13.6		17.0	14.1
Operating profit	40	-14		453	148	207	513	208
Adjusted operating profit <sup>1,2</sup>	40	-14		453	224	102	545	316
Operating margin, %	3.9	-1.9		14.0	6.5		12.7	6.8
Adjusted operating margin, % <sup>1,2</sup>	3.9	-1.9		14.0	9.8		13.5	10.3
Net profit for the period	38	-17		363	100	265	408	144
Earnings per share, SEK <sup>3</sup>	0.57	-0.25		5.43	1.49		6.10	2.15
Cash flow from operating activities	257	153	69	428	333	28	503	408
Return on operating capital, 12 m, %	27.3	20.9		27.3	20.9		27.3	15.9
Net debt/EBITDA, 12 m, multiple	1.6	1.7		1.6	1.7		1.6	3.7
Sales volume, ktonnes	61.9	62.0	0	216.3	211.3	2	285.6	280.6

<sup>1</sup> For Jan–Sep 2021 and full year 2021 adjusted for the SEK 76m provision recognised in Q2 2021 for remediation of buildings and land in Säffle

<sup>2</sup> For full year 2021 and R 12 m adjusted for the impairment loss of SEK 32m recognised in Q4 2021 in respect of pulp production in Säffle

<sup>3</sup> Before and after dilution

### **CEO COMMENTS**



# NORDIC PAPER STANDS STRONG IN TURBULENT TIMES

In the third quarter Nordic Paper delivered EBITDA of SEK 77m, which is more than four times higher than in the same period last year and the highest Nordic Paper has ever delivered in a quarter with maintenance shutdowns. A summary of the works carried out during the planned maintenance shutdowns in the quarter at all our five production plants shows that the work was performed well with a focus on safety for our employees and contractors. In an environment of high inflation we are also very pleased to have kept to the cost framework for these measures through comprehensive planning and cost control.

#### SUBSTANTIAL PRODUCT PRICE INCREASES AS THE MARKET REMAINS STRONG

In the third quarter the market remained very strong and we implemented product price increases across our entire product portfolio. Within Natural Greaseproof, we have been adding energy surcharges to our product prices for some time to offset energy-related cost increases. Overall we can state that since the third quarter last year we have made significant product price increases that have compensated for cost increases.

The strong market combined with very good production output meant that we delivered good sales volumes earlier in the year. In the third quarter our sales volumes were lower, partly due to planned maintenance stops and partly due to lower production volumes at our plants in Säffle and Bäckhammar.

Towards the end of the quarter demand tended to return to more balanced conditions after the very strong demand situation over the last quarters. This was clearest in the absorbent paper product area, which accounts for around 5% of the company's sales. Nordic Paper has a flexible production apparatus and can respond to weaker demand within one area by producing other products for which the market is stronger.

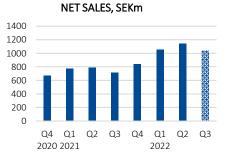
#### TURBULENCE ON ELECTRICITY MARKETS LEADS TO INCREASED COSTS

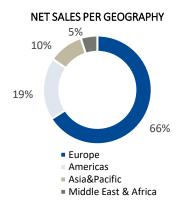
Nordic Paper partly generates its own electricity from a turbine in Bäckhammar, but we also purchase a large proportion of the electricity we need on the external electricity market. The turbulence on the energy markets meant that during the third quarter we saw our daily prices for electricity vary by over a thousand percent. We hedge prices for the share of our electricity consumption that is purchased from external sources. Our hedging strategy means that around 70% of electricity requirements in the near future are purchased under contracts in which prices are fully or partly fixed, after which the proportion gradually declines to zero over five years. Despite generating our own electricity and hedging prices, on a few days it was not viable to allow production to continue in Greåker and we therefore stopped production for three days to avoid producing at a loss. The combination of higher costs for energy and pulp, somewhat lower production volumes and the costs of maintenance shutdowns meant that the Natural Greaseproof segment's result for the quarter was negative. We are therefore working to implement further product price increases within this segment. In conjunction with the sale of our minority shareholding in Åmotfors Energi AB, after the end of the third quarter we entered into a new long-term supply contract that includes steam and electricity for the production of paper in Åmotfors. The new supply contract provides us with stable conditions to continue developing our specialised kraft paper operations.

I would finally like to point out our debt level, which has fell further after this quarter. With a net debt/EBITDA 12 m ratio of 1.6 this is now lower than before the acquisition in Canada and we are meeting our financial target of keeping this ratio below 2.5. Nordic Paper is in a strong position for the future!

Anita Sjölander, CEO

#### **GROUP PERFORMANCE**





#### JULY – SEPTEMBER

#### MARKET AND SALES

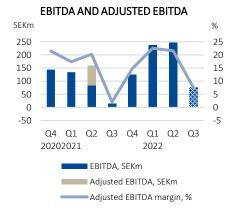
Demand for Nordic Paper products remained good during the third quarter of the year within both Kraft Paper and Natural Greaseproof segments. Towards the end of the quarter a certain return to more balanced market conditions was seen. This was clearest within the absorbent paper product area, which accounts for around 5% of the company's net sales. The company was able to increase its product prices from the record levels in local currency that were achieved in the second quarter.

Net sales in the third quarter increased by 46% to SEK 1,037m (711). Higher selling prices had a positive effect of 31%, while the acquired operations in Canada contributed 12%. Currency effects impacted net sales positively by 8%. The sales volume and product mix impacted net sales negatively by 5% compared to the same period last year as a result of lower production volumes in Säffle and Bäckhammar during the quarter.

Net sales increased in all geographies. In absolute figures the increase in Europe was greater than the increase in all other geographies combined and Europe was also the geography in which net sales increased most in percentage terms.

#### CHANGE IN NET SALES

Q3 2021, SEKm	711
Sales volume and product mix	-5%
Selling price	31%
Currency	8%
Acquired operations	12%
Q3 2022, SEKm	1,037



The maintenance shutdown in Bäckhammar during Q3 2020 also impacted results in Q4 2020.

#### RESULTS

EBITDA more than quadrupled to SEK 77m (15) for the third quarter compared to the same period last year. The EBITDA margin was 7.4% (2.1).

The impact on EBITDA of higher product prices was considerably greater than the negative effects of higher costs primarily for energy, pulp and wood. Earnings in the quarter were positively impacted by the acquired operations in Canada. Currency effects had a positive impact on EBITDA of SEK 21m compared to the same quarter last year.

Operating profit amounted to SEK 40m (-14), corresponding to an operating margin of 3.9% (-1.9). Net profit for the period was SEK 38m (-17).

#### NET FINANCIAL ITEMS AND TAX

Net financial items for the third quarter were SEK 11m (-4), made up of net interest of SEK -10m (-6) and positive exchange rate differences on cash and cash equivalents. Tax expense for the third quarter was SEK 13m (-2).

### **JANUARY – SEPTEMBER**

#### MARKET AND SALES

Net sales for the first nine months of the year increased by 42% to SEK 3,234m (2,273). Higher product prices were the largest contributor to the increase. The acquired business in Canada contributed net sales of SEK 239m during the first nine months of the year.

#### CHANGE IN NET SALES

Jan–Sep 2021, SEKm	2,273
Sales volume and product mix	-2%
Selling price	26%
Currency	7%
Acquired operations	11%
Jan–Sep 2022, SEKm	3,234

#### RESULTS

EBITDA amounted to SEK 561m (310<sup>1</sup>) for the first nine months of the year, corresponding to an EBITDA margin of 17.4% (13.6<sup>1</sup>). The positive impact on EBITDA of higher product prices was considerably greater than the negative effects of increased costs for input materials, particularly pulp and energy, compared to the same period last year.

Operating profit amounted to SEK 453m ( $224^{1}$ ), corresponding to an operating margin of 14.0% ( $9.8^{1}$ ).

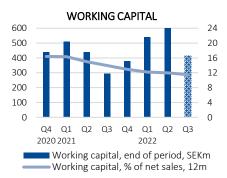
Net profit for the period was SEK 363m (100).

#### NET FINANCIAL ITEMS AND TAX

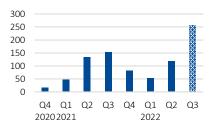
Net financial items for the first nine months of the year were SEK 7m (-18), of which net interest was SEK -26m (-19). Tax expense for the period was SEK 96m (30).

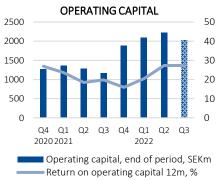
<sup>&</sup>lt;sup>1</sup>The comparative figures for the first nine months of last year have been adjusted for a provision of SEK 76m relating to remediation of buildings and land in connection with the decision to discontinue pulp production in Säffle.

### **CASH FLOW AND FINANCIAL POSITION**



CASH FLOW FROM OPERATING ACTIVITES, SEKm





#### WORKING CAPITAL AND CASH FLOW

Working capital as of 30 September 2022 was SEK 414m (305) and 11.5% (13.7) as a percentage of net sales for the last 12-month period. Cash flow from operating activities amounted to SEK 257m (153) for the third quarter of the year. The increase in cash flow compared to the same period last year is explained partly by increased results and partly by that the decrease in working capital was larger during this quarter.

#### INVESTMENTS AND OPERATING CAPITAL

Investments during the quarter amounted to SEK 43m (54). Operating capital as of 30 September 2022 was SEK 2,037m (1,182), of which SEK 770m (669) consisted of property, plant and equipment. Intangible assets amounted to SEK 1,037m (350), with the increase due to goodwill and other intangible assets from the acquisition of the Canadian operations on 31 December 2021. The return on operating capital for the past 12-month period was 27.3% (20.9).

#### FINANCING

As of 30 September 2022 the Group's net debt amounted to SEK 1,110m (630). Interest-bearing debt was SEK 1,515m (1,220), of which SEK 35m (24) is attributable to IFRS 16 lease liabilities. Cash and cash equivalents were SEK 405m (590). In addition, the company has access to undrawn credit facilities of SEK 600m (800), including an overdraft facility of SEK 200m.

The equity/assets ratio was 23.4% (21.1) and the net debt/EBITDA 12 m ratio was 1.6 (1.7).

#### HEDGING OF EXCHANGE RATES

The Group hedges future net flows in foreign currencies. Typically, 50–75% of the net flows are hedged for the coming six-month period and 25–50% for the subsequent 7–12 months.

EBITDA for the third quarter includes an earnings effect from realised currency hedges of SEK -12m (-1). For the coming 12-month period the hedges are as follows:

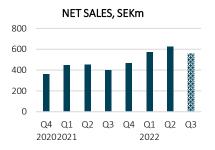
Currency	Average rate for FX hedges	FX rate, 30 Sep	Total FX, m	Total, SEKm	Fair value, net, SEKm	FX hedge as % of estimated net exposure, 1–6 months	FX hedge as % of estimated net exposure, 7–12 months
EUR	10.52	10.92	89	932	-31	65%	33%
USD	9.20	11.12	5	46	-9	50%	33%
GBP	12.15	12.41	11	136	-1	63%	35%
				1,114	-41		

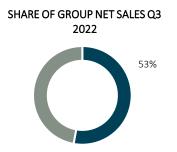
## **KRAFT PAPER SEGMENT**

The Kraft Paper segment produces unbleached sack paper, MG paper and various kinds of high-quality speciality paper for industrial use. Examples of applications for MG and sack paper are sacks and bags for food and construction materials, and masking and protection paper for various applications. The speciality papers are used in the manufacture of products such as laminates, in stainless steel production and in electrical transformers. The paper mills in Bäckhammar and Åmotfors belong to this segment. The segment also sells a certain amount of pulp.

	2022	2021		2022	2021			2021
SEKm	Q3	Q3	Δ, %	Jan–Sep	Jan–Sep	Δ, %	R 12 m	Full year
Net sales	557	401	39	1,757	1,304	35	2,225	1,772
EBITDA	109	44	146	557	257	117	692	392
EBITDA margin, %	19.5	11.0	-	31.7	19.7	-	31.1	22.2
Operating profit	94	32	195	515	220	134	635	340
Operating margin, %	16.9	8.0	-	29.3	17.0	-	28.5	19.3
Sales volume <sup>1</sup> , ktonnes	46.1	48.0	-4	162.9	166.8	-2	217.0	220.9

<sup>1</sup>Includes intra-group deliveries





### JULY – SEPTEMBER

#### MARKET AND SALES

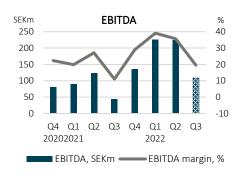
Demand for Nordic Paper's kraft papers remained strong during the third quarter of the year – partly due to the EU ban on imports of Russian unbleached kraft paper, which last year accounted for around 10% of Europe's supply.

As in recent quarters, product price increases were implemented in the third quarter. As a result of these increases, prices in local currency were 34% higher than in the same quarter last year.

Towards the end of the quarter the company noted that demand was tending to more balanced market conditions from very strong levels. This tendency was clearest in the product area of absorbent paper, which accounts for just over 10% of the segment's net sales. This tendency in demand for absorbent paper is considered to be partly due to supply chain disruption – as a result of the war in Ukraine – for raw materials other than paper that Nordic Paper's customers need for their production. Net sales in the third quarter increased by 39% compared to the same quarter last year to SEK 557m (401), but decreased somewhat from the second quarter due to lower sales volumes. The largest increase in sales compared to the same period last year was in Europe, the most important market for the segment, and was driven by the price increases implemented. Net sales to other geographies increased with the exception of sales to the Middle East and Africa, where a lower volume meant that net sales decreased somewhat.

#### CHANGE IN NET SALES

Q3 2021, SEKm	401
Sales volume and product mix	-2%
Selling price	34%
Currency	7%
Q3 2022, SEKm	557



The maintenance shutdown in Bäckhammar during Q3 2020 also impacted results in Q4 2020.

#### RESULTS

EBITDA increased by 146% to SEK 109m (44), driven by larger product price increases than the increase in costs. During the quarter planned maintenance shutdowns took place at the segment's plants. The shutdowns impact the segment's results through direct costs, which amounted to SEK 75m (70), through lower contribution margins since production volumes are lower and through somewhat lower sales volumes. Besides the planned maintenance shutdowns, there was some lower production volume at the plant in Bäckhammar.

The EBITDA margin increased to 19.5% (11.0). Operating profit was SEK 94m (32) and the operating margin was 16.9% (8.0).

#### JANUARY – SEPTEMBER

Net sales for the first nine months of the year increased by 35% to SEK 1,757m (1,304) compared to the same period last year. Increased product prices were the main reason for this, but currency effects also impacted net sales positively compared to the same period last year. Excluding currency effects, net sales increased by 29%.

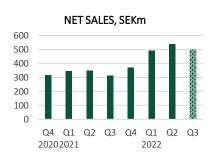
EBITDA increased by 117% to SEK 557m (257) and the EBITDA margin increased to 31.7% (19.7). Operating profit amounted to SEK 515m (220) and the operating margin was 29.3% (17.0).

## NATURAL GREASEPROOF SEGMENT

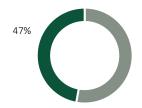
The Natural Greaseproof segment produces premium natural greaseproof paper for the food industry. Greaseproof paper is used in the preparation, production, packaging and storage of food, for instance in baking cups, baking papers, food containers for ready meals, and barrier papers for wrapping meat, butter and other fatty foods. The mills in Greåker and Säffle belong to this segment, as does the mill in Québec that was acquired as of 31 December 2021.

	2022	2021		2022	2021			2021
SEKm	Q3	Q3	Δ, %	Jan–Sep	Jan–Sep	Δ, %	R 12 m	Full year
Net sales	497	314	58	1,530	1,008	52	1,899	1,377
Adjusted EBITDA <sup>1</sup>	-23	-28	16	49	43	14	48	42
Adjusted EBITDA margin, % <sup>1</sup>	-4.7	-8.9		3.2	4.3		2.5	3.0
Adjusted operating profit <sup>1,2</sup>	-42	-40	7	-6	9	-163	-19	-4
Adjusted operating margin, % <sup>1,2</sup>	-8.5	-12.6		-0.4	0.9		-1.0	-0.3
Sales volume, ktonnes	18.7	16.4	14	63.0	54.6	16	81.7	73.3

 For Jan–Sep 2021 and full year 2021 adjusted for the SEK 76m provision made in Q2 2021 for remediation of buildings and land in Säffle
 For full year 2021 and R 12 m adjusted for the impairment loss of SEK 32m recognised in Q4 2021 in respect of pulp production in Säffle



SHARE OF GROUP NET SALES Q3 2022



### JULY – SEPTEMBER

#### MARKET AND SALES

Demand for Nordic Paper's greaseproof papers remained good during the quarter, although it was noted that it tended to return to more balanced market conditions at the end of the quarter. Further price increases have been able to be implemented. In view of the increasing energy costs in Europe, Nordic Paper has introduced separate energy surcharges on top of its product prices.

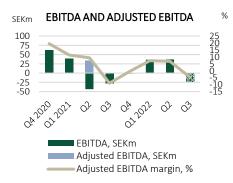
Net sales in the third quarter increased by 58% compared to the same quarter last year to SEK 497m (314), but decreased somewhat from the second quarter due to lower sales volumes. The acquired business in Canada contributed net sales of SEK 86m in the quarter.

Product prices in local currency were 27% higher than in the same quarter last year and currency impacted net sales positively by 10%, mainly due to the segment's sales in USD.

The development of net sales was positive for all geographies due to the price increases implemented for the products. Sales volume and product mix, excluding effects of the Canadian acquisition, impacted net sales negatively by 6% compared to the same quarter last year.

#### CHANGE IN NET SALES

Q3 2021, SEKm	314
Sales volume and product mix	-6%
Selling price	27%
Currency	10%
Acquired operations	27%
Q3 2022, SEKm	497



#### RESULTS

EBITDA for the third quarter amounted to SEK -23m (-28), corresponding to an EBITDA margin of -4.7% (-8.9). The historically high prices for pulp and energy had a strong negative impact on EBITDA compared to the same period last year, but product price increases more than compensated for the cost increases.

During the quarter planned maintenance shutdowns took place at all the plants in the segment. The shutdowns impact the segment's results through direct costs, which amounted to SEK 21m (27), through lower contribution margins since production volumes are lower and through somewhat lower sales volumes. Besides the planned maintenance shutdowns, there was some lower production volume at the plant in Säffle. Lower production volumes resulted in somewhat lower sales volumes in comparable operations (excluding Nordic Paper Québec), with a negative impact on EBITDA as a result compared with the same period last year. The plant in Greåker also shut down for three days due to a period of very high electricity prices.

Operating profit amounted to SEK -42m (-40), corresponding to an operating margin of -8.5% (-12.6).

#### JANUARY – SEPTEMBER

Net sales for the first nine months of the year increased by 52% to SEK 1,530m (1,008) compared to the same period last year. The acquired business in Canada contributed net sales of SEK 239m during the first nine months of the year. Implemented price increases contributed positively to the increase in net sales, as did positive currency effects. Excluding currency effects, net sales increased by 43%.

EBITDA increased to SEK 49m (43<sup>1</sup>), corresponding to an EBITDA margin of 3.2% (4.3<sup>1</sup>). Operating profit amounted to SEK -6m (9<sup>1</sup>) and the operating margin was -0.4% (0.9<sup>1</sup>).

<sup>1</sup>Comparative figures for the first nine months of 2021 have been adjusted for the provision of SEK 76m in Q2 2021 for remediation of buildings and land in connection with the decision to discontinue pulp production in Säffle.

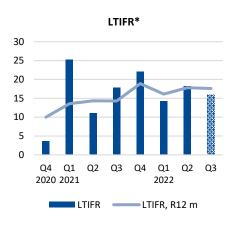
#### **SUSTAINABILITY**

Nordic Paper strives to integrate sustainability as a natural part of its daily work. The company has chosen three focus areas for its sustainability work:

- Sustainable work environment
- Sustainable business behaviour
- Responsible production

Reporting related to these three focus areas is included in the interim reports.

#### SUSTAINABLE WORK ENVIRONMENT



The overall goal is to ensure that a healthy and safe workplace is provided for the company's employees as well as for contractors, temporary personnel and visitors. The target is to reduce the Lost Time Injury Frequency Rate (LTIFR) to below 9 per million hours worked. During the third quarter there were four incidents resulting in sick leave compared to five in the second quarter. The number of incidents corresponds to an LTIFR of 16.0 for the quarter and 17.6 for the last 12month period. Both these figures are above the company's target. Since the company's LTIFR rose in the previous year, a plan was established for intensifying preventive and systematic work environment efforts. The company is now working according to this plan, which means – among other things – that resources have been allocated to drive systematic efforts within the company.

\*Lost Time Injury Frequency Rate – incidents with sick leave per 1 million hours worked. Calculated as the number of incidents involving sick leave divided by actual hours worked by the company's own employees.

#### **RESPONSIBLE PRODUCTION**

In the third quarter emissions of fossil greenhouse gases from the company's operations amounted to around 6,000 tonnes of fossil carbon dioxide, an increase of 3% on the previous quarter. The increase is to be seen in the light of the third quarter's maintenance shutdowns at the company's plants. A large portion of the company's scope 1 impact arises in abnormal operating conditions that can occur when resuming operations after a lengthy shutdown, for example. As a result, scope 1 fossil emissions are normally somewhat higher in the third quarter than the average for the year. Excluding emissions from the Canadian plant, the company's scope 1 emissions decreased by 31% in the first nine months of the year compared to the same period last year. The decrease is mainly due to the restructuring at the plant in Säffle during last year which succeeded in reducing the need for fossil fuel.

#### SUSTAINABLE BUSINESS BEHAVIOUR

Sanctions against Russia and Russian interests remain in place in view of Russia's continued aggression towards Ukraine, and Nordic Paper is monitoring developments continuously. The company works in accordance with the procedures updated last quarter for screening business against current and relevant sanction lists, which involves screening customer databases against sanction lists on a daily basis. No businesses under sanction were identified among Nordic Paper's business partners during the quarter.

### OTHER

#### SEASONAL EFFECTS

Nordic Paper is to a certain extent impacted by seasonal variation during the financial year, primarily due to planned production shutdowns. The company's plants in Åmotfors and Greåker both have summer holiday shutdowns lasting three to four weeks which fall in the third quarter. Much of the annual maintenance work at the plants is also carried out during these shutdowns. The production plant in Säffle also operated this way until 2021, but for 2022 the Säffle plant has changed to continuing production during the summer weeks and having a shorter maintenance shutdown lasting less than two weeks in the third quarter. The production plants in Bäckhammar operate all year round and therefore have an annual maintenance shutdown which generally falls in the third quarter. The Bäckhammar maintenance shutdown is typically less than two weeks. The acquired business in Québec also operates all year round, with an annual maintenance shutdown in the third quarter of about a week.

During shutdowns, whether for maintenance or for summer holidays, production comes to a standstill and operating profit is negatively impacted by lower contribution margins and by somewhat lower sales volumes. At the plants which shut down production for the summer holidays the third quarter is also impacted by lower personnel costs.

Direct costs of maintenance during planned maintenance shutdowns, SEKm								ented in qu	larter
	Kraft Paper			Natura	l Greasepro	oof	2022	2021	2020
	Actual	Actual	Actual	Actual	Actual	Actual			
	2022	2021	2020	2022	2021	2020			
Bäckhammar	68	64	60				3	3	3/4
Åmotfors	7	6	8				3	3	3
Säffle				12	23	23	3	3	3
Greåker				8	4	4	3	3	3
Québec				1	-	-	3	-	-

Net sales in December are often somewhat negatively affected as a consequence of low availability of transportation in connection with the Christmas and New Year holidays. This can result in increased inventory levels at year-end and net sales being postponed to the first quarter of the following year. Nordic Paper works actively to develop its way of working to minimise these effects through planning and preparatory work together with suppliers of transportation services, with the result that this seasonal variation did not arise in the fourth quarter 2021.

#### **RISKS AND RISK MANAGEMENT**

Russia's war against Ukraine is continuing. Prior to the invasion Nordic Paper's commercial relations with both Russia and Ukraine were limited, and consequently the war's direct impact on the company has so far not been financially significant. Indirectly Nordic Paper is impacted by, for example, the ban that the EU has imposed on imports of Russian unbleached kraft paper, which strengthens demand for Nordic Paper's products, and by increased competition for wood in the Baltic region as Russian exports of pulpwood to Finland have been stopped. Nordic Paper could be impacted by further indirect effects of the geopolitical situation following Russia's invasion of Ukraine, by the sanctions imposed on Russian interests and by the effects of the sanctions on the global economy.

To date Covid-19 has had no impact on Nordic Paper's production capacity and no material effect on Nordic Paper's financial position. However, continued measures to combat the spread of the pandemic could have a negative impact on Nordic Paper's financial position and earnings.

In the third quarter prices on the spot market for electricity increased substantially, which had a negative impact on the company's results. Nordic Paper partly generates its own electricity from a turbine in Bäckhammar, and the share of electricity consumption purchased externally is largely procured under fixed-price contracts. The company's hedging strategy means that around 70% of electricity requirements in the near future are purchased under contracts in which prices are fully or partly fixed, after which the proportion gradually declines to zero over five years.

Nordic Paper is also exposed to other strategic, operational, financial, legal and regulatory risks that could significantly affect the company. Risk management is a normal part of business operations and is regularly reviewed by Group management and reported to the Board. These material risks include the following:

- Nordic Paper operates in markets that compete on both the pricing and product quality, and the company could fail to compete effectively.
- Macroeconomic factors and trends in various markets, such as for food and industrial goods, could lead to variations in the demand for and pricing of Nordic Paper's products.
- The cost of other input goods and services used by Nordic Paper in production varies over time and could adversely affect Nordic Paper's operations. Besides energy, the company's main variable cost items are wood, pulp and chemicals.
- If customers or agents were to run into difficulties or if relationships with customers or agents were to deteriorate, this could have an impact on Nordic Paper's business and operating results.
- Damage to production equipment and other disruptions in production could lead to temporary stoppages at one or more of Nordic Paper's production plants.
- Nordic Paper is dependent on IT systems for its ongoing operations and disruptions or errors in critical systems could disrupt production and important business processes.
- Failure to effectively implement strategic plans, erroneous investment decisions, failure to establish commitment to adopted strategies, and risks relating to acquisitions and the integration of acquired operations could adversely affect Nordic Paper's business.
- Nordic Paper is exposed to currency risks through transactions in currencies other than SEK and through the foreign subsidiaries in the Group.
- Nordic Paper's operations are exposed to environmental risks and must comply with various environmental regulations.
- Nordic Paper's operations are exposed to risks related to regulations on sanctions, corruption and competition.
- Nordic Paper's operations are exposed to health and safety risks and must comply with various work-related health and safety regulations.

A more comprehensive description of the risks is provided in Nordic Paper's Annual Report 2021, which is available at <u>www.nordic-paper.com</u>

#### TRANSACTIONS WITH RELATED PARTIES

During the quarter Nordic Paper purchased energy to a value of SEK 36m (15), and sold services and consumables to its associated company Åmotfors Energi AB in the amount of SEK 5m (3). The transactions took place on market terms.

#### SHAREHOLDERS

Nordic Paper had 4,444 shareholders as of 30 September 2022.

	Votes and capital
Shareholders at 30 September 2022	(%)
Sutriv Holding AB	48.2%
Swedbank Robur Fonder	9.4%
AMF Försäkring & Fonder	8.7%
Handelsbanken Fonder	4.5%
CBNY – Norges Bank	2.6%
UBS Switzerland AG	2.6%
BNY Mellon SA	1.8%
Ålandsbanken	1.6%
Ålandsbanken ABP (Finland)	1.4%
Nordea Norwegian Stars Fund	1.2%
Other	18.2%
Total	100.0%

#### 28 October 2022

Nordic Paper Holding AB (publ)

#### Anita Sjölander

CEO

The English report is only for translation purposes. The Swedish report is the valid report.

This is information that Nordic Paper Holding AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out in the press release for this report, at 7.30am CEST on 28 October 2022.

## **AUDITOR'S REPORT**

Nordic Paper Holding AB, publ., corp. ID no. 556914-1913

#### INTRODUCTION

We have reviewed the condensed interim financial information (interim report) of Nordic Paper Holding AB (publ) as of 30 September 2022 and the nine-month period then ended. The board of directors and CEO are responsible for the preparation and fair presentation of this interim financial information in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

#### FOCUS AND SCOPE OF REVIEW

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (ISA) and other generally accepted auditing standards in Sweden, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim report has not been prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act in the case of the group and in accordance with the Swedish Annual Accounts Act in the case of the parent company.

Stockholm, 28 October 2022

Öhrlings PricewaterhouseCoopers AB

Martin Johansson Authorised Public Accountant

## Group

### **CONDENSED INCOME STATEMENT**

	2022	2021	2022	2021	2021
SEKm	Q3	Q3	Jan-Sep	Jan–Sep	Full year
Net sales <sup>1</sup>	1,037	711	3,234	2,273	3,083
Other operating income	4	1	15	34	45
Raw materials, energy and consumables	-505	-318	-1,505	-1,005	-1,431
Change in inventories of work-in-progress and finished goods	-22	-32	10	-57	-11
Other external costs	-287	-239	-710	-624	-801
Personnel costs	-134	-107	-433	-382	-519
Other operating expenses	-15	0	-50	-6	-7
EBITDA	77	15	561	234	358
Depreciation and amortisation	-37	-29	-108	-86	-150
Operating profit	40	-14	453	148	208
Financial income	24	2	43	3	1
Financial expense	-13	-7	-36	-21	-28
	11	-4	7	-18	-27
Profit before tax	51	-18	460	129	182
Tax	-13	2	-96	-30	-37
Net profit for the period	38	-17	363	100	144
Profit attributable to:					
Parent company shareholders	38	-17	363	100	144
Non-controlling interests	-	-	-	-	-
Net profit for the period	38	-17	363	100	144
Earnings per share, SEK <sup>2</sup>	0.57	-0.25	5.43	1.49	2.15

<sup>1</sup>Net sales consist entirely of sales of goods

<sup>2</sup> Before and after dilution

## CONDENSED STATEMENT OF COMPREHENSIVE INCOME

	2022	2021	2022	2021	2021
SEKm	Q3	Q3	Jan-Sep	Jan–Sep	Full year
Net profit for the period	38	-17	363	100	144
Items that will be reclassified to profit or loss					
Changes in the fair value of cash flow hedges	2	-4	-24	-30	-37
Exchange differences on translation of foreign operations	11	3	45	9	12
Tax attributable to items that will be reclassified to profit or loss	-1	1	5	6	8
Other comprehensive income for the period	13	-1	25	-15	-18
Comprehensive income for the period	51	-17	389	85	126
Comprehensive income for the period attributable to:					
Parent company shareholders	51	-17	389	85	126

### CONDENSED BALANCE SHEET

	2022	2021	2021
SEKm	30 Sep	30 Sep	31 Dec
Trademark	36	-	31
Customer relations	232	-	219
Goodwill	762	343	726
Other intangible assets	7	6	6
Buildings and land	42	47	55
Machinery and plant	458	468	466
Equipment, tools and installations	7	5	4
Construction in progress	226	125	176
Right-of-use assets	36	25	23
Deferred tax assets	25	6	18
Total non-current assets	1,832	1,024	1,724
Inventories	543	417	472
Accounts receivable	664	452	546
Income tax receivables	6	8	7
Other operating receivables	115	77	114
Derivatives	3	3	1
Prepaid expenses and accrued revenue	20	21	28
Cash and cash equivalents	405	590	360
Total current assets	1,755	1,568	1,528
Total assets	3,587	2,592	3,252
Share capital	19	19	19
Reserves	-5	-30	-33
Retained earnings including profit for the year	826	555	598
Total equity	840	545	584
Liabilities to credit institutions	1,150	950	1,350
Lease liabilities	24	15	14
Provisions for pension	37	-	31
Deferred tax liabilities	209	147	206
Derivatives	45		
Other liabilities and provisions	100	96	97
Total non-current liabilities	1,565	1,208	1,698
Factoring credit line	292	246	273
Accounts payables	447	336	382
Liabilities to associated companies	16	6	14
Income tax liability	36	-	-
Lease liabilities	11	9	10
Derivatives	44	5	15
Derivatives	13	11	13
Other liphilities		± ±	14
Other liabilities		227	263
Other liabilities Accrued expenses and deferred income Total current liabilities	322 <b>1,182</b>	227 <b>839</b>	263 <b>970</b>

## CONDENSED STATEMENT OF CHANGES IN EQUITY

	2022	2021	2021
SEKm	30 Sep	30 Sep	31 Dec
Equity, opening balance	584	594	594
Net profit for the period	363	100	144
Issue of warrants	1	-	-
Other comprehensive income for the period	25	-15	-18
Transactions with owners of the parent:			
Dividend	-134	-134	-134
Equity, closing balance	840	545	584
Equity attributable to:			
Parent company shareholders	840	545	584

## CONDENSED CASH FLOW STATEMENT

SEKm Operating activities Operating profit Interest received Interest paid Adjustments, cash flow Paid income tax Cash flow from operating activities before changes in working capital Cash flow from changes in working capital Change in inventories Change in accounts receivable Change in current receivables Change in accounts payable Change in current liabilities Cash flow from operating activities	Q3 40 0 -10 38 6 75 6 75 6 78 -11 97 12 257	Q3 -14 0 -6 34 15 28 34 15 -13 90	Jan-Sep 453 1 -27 182 -72 537 -66 -113	Jan-Sep 148 0 -19 178 -54 <b>253</b> 33	Full year 208 0 -26 256 -14 425
Operating profit Interest received Interest paid Adjustments, cash flow Paid income tax Cash flow from operating activities before changes in working capital Cash flow from changes in working capital Change in inventories Change in accounts receivable Change in accounts receivables Change in accounts payable Change in current liabilities	0 -10 38 6 <b>75</b> 6 78 -11 97 12	0 -6 34 15 <b>28</b> 34 15 -13	1 -27 182 -72 <b>537</b> -66 -113	0 -19 178 -54 <b>253</b> 33	0 -26 256 -14 <b>425</b>
Interest received Interest paid Adjustments, cash flow Paid income tax Cash flow from operating activities before changes in working capital Cash flow from changes in working capital Change in inventories Change in accounts receivable Change in accounts receivables Change in accounts payable Change in current liabilities	0 -10 38 6 <b>75</b> 6 78 -11 97 12	0 -6 34 15 <b>28</b> 34 15 -13	1 -27 182 -72 <b>537</b> -66 -113	0 -19 178 -54 <b>253</b> 33	0 -26 256 -14 <b>425</b>
Interest paid Adjustments, cash flow Paid income tax Cash flow from operating activities before changes in working capital Cash flow from changes in working capital Change in inventories Change in accounts receivable Change in current receivables Change in accounts payable Change in current liabilities	-10 38 6 <b>75</b> 6 78 -11 97 12	-6 34 15 <b>28</b> 34 15 -13	-27 182 -72 <b>537</b> -66 -113	-19 178 -54 <b>253</b> 33	-26 256 -14 <b>425</b>
Adjustments, cash flow Paid income tax Cash flow from operating activities before changes in working capital Cash flow from changes in working capital Change in inventories Change in accounts receivable Change in current receivables Change in accounts payable Change in current liabilities	38 6 <b>75</b> 6 78 -11 97 12	34 15 <b>28</b> 34 15 -13	182 -72 <b>537</b> -66 -113	178 -54 <b>253</b> 33	256 -14 <b>425</b>
Paid income tax Cash flow from operating activities before changes in working capital Cash flow from changes in working capital Change in inventories Change in accounts receivable Change in current receivables Change in accounts payable Change in current liabilities	6 <b>75</b> 6 78 -11 97 12	15 28 34 15 -13	-72 <b>537</b> -66 -113	-54 <b>253</b> 33	-14 <b>42</b> 5
Cash flow from operating activities before changes in working capital Cash flow from changes in working capital Change in inventories Change in accounts receivable Change in current receivables Change in accounts payable Change in current liabilities	75 6 78 -11 97 12	<b>28</b> 34 15 -13	-66 -113	<b>253</b> 33	425
<b>Cash flow from changes in working capital</b> Change in inventories Change in accounts receivable Change in current receivables Change in accounts payable Change in current liabilities	6 78 -11 97 12	34 15 -13	-66 -113	33	
Change in inventories Change in accounts receivable Change in current receivables Change in accounts payable Change in current liabilities	78 -11 97 12	15 -13	-113		-19
Change in accounts receivable Change in current receivables Change in accounts payable Change in current liabilities	78 -11 97 12	15 -13	-113		-19
Change in current receivables Change in accounts payable Change in current liabilities	-11 97 12	-13			10
Change in accounts payable Change in current liabilities	97 12			-87	-181
Change in current liabilities	12	90	7	-6	-49
			61	115	173
Cash flow from operating activities	257	-2	2	24	60
		153	428	333	408
Investing activities					
Acquisition of tangible assets	-43	-54	-112	-94	-180
Acquisition of subsidiaries	-	-	21	-	-644
Cash flow from investing activities	-43	-54	-91	-94	-824
Financing activities					
Change in non-current liabilities to credit institutions	-	0	-200	-	400
Repayment of lease liabilities	-3	-3	-9	-10	-13
Net change in factoring credit line	-2	16	20	81	108
Dividend paid	-	-	-134	-134	-134
Cash flow from financing activities	-6	13	-323	-64	361
Cash flow for the period	209	112	14	176	-55
Cash and cash equivalents at beginning of period	170	480	360	415	415
Exchange rate difference in cash and cash equivalents	26	-2	30	-1	0
Cash and cash equivalents at end of period	405	590	405	590	360
Adjustments for non-cash items	27	20	100	00	150
Depreciation and amortisation	37	29	108	86	150
Changes in exchange rates	-29	0	-23	1	-5
Change in fair value of derivatives	7	3	53	13	21
Provisions for remediation of buildings and land in Säffle	-	-	-	76	76
Other Total	24 38	2 34	43 <b>182</b>	2 178	14 256

## Accounting policies and other information

## NOTE 1 ACCOUNTING POLICIES

The Group's interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and with applicable parts of the Swedish Annual Accounts Act. The parent company has prepared its interim report in accordance with the Swedish Annual Accounts Act (1995:1554) and

the Swedish Financial Reporting Board's recommendation RFR 2, Accounting for Legal Entities. The accounting policies applied when preparing the interim report are the same for all periods and accord with the accounting policies presented in Note 2 in the Annual Report 2021.

All amounts are stated in SEK million (SEKm) unless otherwise stated. Rounding differences of SEK +/- 1m may occur in the totals of amounts. In cases where an underlying amount is SEK 0m after rounding, the amount is stated as 0. Amounts in parentheses refer to the corresponding period in the previous year.

Information according to IAS 34.16A is also presented in other parts of the interim report, as well as in the financial statements and related notes.

In accordance with a proposal from the Board of Directors, the Annual General Meeting on 19 May 2022 approved the issue of a maximum of 600,000 warrants as part of a long-term incentive programme for senior executives. The incentive programme is reported in accordance with IFRS 2 and IAS 19.

## NOTE 2 QUARTERLY DATA BY SEGMENT

#### NET SALES

INET SALES	2020	2021				2022		
SEKm	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Kraft Paper segment	361	448	455	401	469	575	624	557
Natural Greaseproof segment	318	345	349	314	369	494	539	497
Eliminations	-9	-20	-14	-4	-28	-17	-19	-17
Total Group	670	772	790	711	810	1,052	1,144	1,037
EBITDA								
	2020	2021				2022		
SEKm	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Kraft Paper segment	80	89	123	44	136	225	223	109
Natural Greaseproof segment	62	39	-44	-28	-2	36	37	-23
Parent company and undistributed items	20	-27	3	-4	-23	-29	-40	-11
Eliminations etc.	-19	34	2	2	13	6	27	3
EBITDA Group	144	134	84	15	124	237	247	77
Depreciation and amortisation	-31	-28	-29	-29	-64	-35	-36	-37
Operating profit	113	106	55	-14	61	202	211	40
Financial income	0	5	-4	2	-1	11	8	24
Financial expense	-19	-7	-7	-7	-7	-11	-13	-13
Profit before tax	94	104	44	-18	52	203	206	51
EBITDA MARGIN								
	2020	2021				2022		
%	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Kraft Paper segment	22.3	19.9	27.1	11.0	29.0	39.1	35.8	19.5
Natural Greaseproof segment	19.5	11.3	-12.5	-8.9	-0.4	7.3	6.8	-4.7
Group	21.4	17.4	10.7	2.1	15.4	22.6	21.6	7.4
OPERATING PROFIT								
	2020	2021				2022		
SEKm	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Kraft Paper segment	67	77	111	32	120	212	209	94
Natural Greaseproof segment	47	28	-55	-40	-45	18	18	-42
Parent company and undistributed items	20	-27	3	-4	-23	-29	-40	-11
Eliminations etc.	-22	28	-3	-3	9	2	23	-1
Total Group	113	106	55	-14	61	202	211	40
OPERATING MARGIN								
	2020	2021				2022		
%	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Kraft Paper segment	18.5	17.2	24.8	8.0	25.6	36.8	33.5	16.9
Natural Greaseproof segment	14.9	8.1	-15.8	-12.6	-12.2	3.7	3.4	-8.5
Group	16.8	13.8	7.0	-1.9	7.5	19.2	18.4	3.9
SALES VOLUMES								
	2020	2021				2022		
Ktonnes	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Kraft Paper segment	49.5	60.4	58.4	48.0	54.1	58.3	58.5	46.1
Natural Greaseproof segment	16.5	19.3	18.9	16.4	18.7	21.9	22.4	18.7
Eliminations	-2.1	-4.4	-3.3	-2.4	-3.6	-3.3	-3.4	-2.9
Total Group	64.0	75.2	74.1	62.0	69.3	76.9	77.6	61.9

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### NOTE 3 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

	202	2	2021		2021	
SEKm	30 Se	ер	30 Sej	D	31 De	с
Financial assets measured at	Carrying		Carrying		Carrying	
amortised cost	amount	Fair value	amount	Fair value	amount	Fair value
Accounts receivable	664	652	452	452	546	546
Other receivables	115	115	77	77	114	114
Cash and cash equivalents	405	405	590	590	360	360
Total	1,183	1,183	1,119	1,119	1,021	1,021
Financial liabilities measured at amortised cost						
Factoring liabilities	292	292	246	246	273	273
Lease liabilities	35	35	24	24	24	24
Liabilities to associated companies	16	16	6	6	14	14
Accounts payable	447	447	336	336	382	382
Non-current liabilities to credit institutions	1,150	1,150	950	950	1,350	1,350
Other liabilities	335	335	238	238	279	279
Total	2,276	2,276	1,800	1,800	2,320	2,320
Derivatives used for hedging						
Current assets						
Cash flow hedges	3	3	3	3	1	1
Current liabilities						
Cash flow hedges	44	44	5	5	15	15
Other derivatives						
Non-current liabilities						
Cash flow hedges	45	45	-	-	-	-

#### CALCULATION OF FAIR VALUE

The Group has derivatives that are measured at fair value according to level 2 of the fair value hierarchy. Other financial instruments have short maturities and for these, fair value is equivalent to the carrying amount. For further information please see note 23 in the Annual Report 2021.

## NOTE 4 RESTRUCTURING OF THE SÄFFLE PLANT

In the second quarter of 2021 Nordic Paper decided to discontinue paper pulp production at the company's mill in Säffle in the fourth quarter of 2021 and replace it with pulp purchased externally. A decision was also made to invest SEK 70m to streamline the handling of external pulp. These measures have increased annual paper production capacity at the Säffle plant by around 10%.

In connection with the decision, a provision of SEK 76m was made to cover the future remediation of buildings and land at the site. The effect on cash flow of this remediation work is expected to be felt gradually over the next five to seven years.

In connection with the pulp line closure in the fourth quarter of 2021 an impairment loss of SEK 32m was recognised for property, plant and equipment.

### **NOTE 5 OTHER PROVISIONS**

Other provisions of SEK 100m relate to assessed future remediation costs for buildings and land. The provision breakdown includes SEK 76m for future demolition of buildings and remediation of land related to the discontinuation of pulp production in Säffle, while the remaining amount is associated with remediation of a landfill site. The costs associated with ending of pulp production have been estimated by a third party.

### NOTE 6 ACQUISITION OF GLASSINE CANADA INC.

The Canadian speciality paper company Glassine Canada Inc. was acquired on 31 December 2021. The acquired company's balance sheet was included in the consolidated balance sheet as of 31 December 2021, while net sales and profits have been included in the income statement since 1 January 2022.

For the full year January – December 2021 the acquired company had net sales and results as shown below (unaudited):

Glassine Canada Inc. SEKm	2021 Full year
Net sales	265
EBITDA	60
EBITDA margin, %	22.5
Operating profit	56
Operating margin, %	21.0

The purchase price on a cash- and debt-free basis was SEK 623m and the compensation transferred was SEK 649m. The effects of the acquisition are shown below, applying the CAD exchange rate as at the acquisition date of 31 December 2021.

Effects of the acquisition of Glassine Canada Inc., SEKm		lues after establishm e price during Q2 20	
		Fair value,	
Disclosed values on identified net assets	Book value	adjustment	Fair value
Trademark	-	31	31
Customer relations	0	218	218
Buildings and land	10	-	10
Machinery and plant	19	-	19
Deferred tax assets	0	8	8
Total non-recurrent assets	30	258	287
Inventories	24	-	24
Accounts receivable	30	-	30
Income tax receivables	5	-	5
Cash and cash equivalents	58	-	58
Total current assets	116	0	116
Total assets	146	258	404
Provisions for pension	-	-31	-31
Deferred tax liabilities	-4	-70	-70
Total non-current liabilities	-4	-97	-102
Accounts payable and other current liabilities	-16	-	-16
Total current liabilities	-16	0	-16
Net identified assets and liabilities	126	160	286
Goodwill		363	363
Compensation transferred			649

Depreciation will be applied to intangible assets in respect of customer relationships. These will be depreciated on a straight-line basis over an estimated useful life of 10 years.

## NOTE 7 LONG-TERM INCENTIVE PROGRAMME

In accordance with a proposal from the Board of Directors, the Annual General Meeting on 19 May 2022 approved the issue of a maximum of 600,000 warrants as part of a long-term incentive programme for senior executives of the Nordic Paper Group. The rationale for the incentive programme is to create opportunities to motivate and retain senior executives within the Nordic Paper Group.

The warrants are offered at market price. Each warrant entitles the holder to subscribe for one new share in the company. The exercise price is 120% of the volume-weighted average price of the company's share during the period of 10 trading days falling immediately prior to the offer to subscribe for the warrants, but no less than the quota value of the share. The final price of the warrants was SEK 1.55. The value of the warrants has been calculated according to the Black-Scholes model.

The company is partly subsidising the participants' acquisitions of warrants. The subsidy is paid out at the end of the programme. The subsidy to the participants is equal to 50% of the participants' investment net after tax. The total cost of the subsidy, based on a warrant value of SEK 1.55 and an estimated marginal tax rate of 55%, amounts to SEK 1.3m including social security contributions. With some exceptions, in order to be eligible for the subsidy the participant must be employed by the company at the time of payment of the bonus, must remain employed until the warrants can be exercised and must not have transferred their warrants prior to this.

Based on the number of shares in Nordic Paper as at the date of the annual general meeting, the maximum dilution effect of the warrant programme will be approximately 0.89%. The company has no previous incentive programmes outstanding.

# Key figures

	2022	2021	2022	2021	2021
SEKm	Q3	Q3	Jan–Sep	Jan-Sep	Full year
Net sales growth, %	46	11	42	2	6
EBITDA margin, %	7.4	2.1	17.4	10.3	11.6
Adjusted EBITDA margin, % <sup>1</sup>	7.4	2.1	17.4	13.6	14.1
Operating margin, %	3.9	-1.9	14.0	6.5	6.8
Adjusted operating margin, % <sup>1,2</sup>	3.9	-1.9	14.0	9.8	10.3
Cash flow from operating activities	257	153	428	333	408
Cash conversion, %	54.8	79.4			67.5
Return on operating capital, 12 m, %	27.3	20.9			15.9
Return on equity, 12 m, %	57.1	27.5			24.6
Working capital	414	305			378
Operating capital	2,037	1,182			1,891
Interest-bearing liabilities	1,515	1,220			1,678
Net debt/equity ratio, %	132.1	115.7			225.3
Net debt/EBITDA, 12 m, multiple	1.6	1.7			3.7
Equity/assets ratio, %	23.4	21.1			18.0
Working capital, % of net sales, 12 m	11.5	13.7			13.1
Investments	43	54	112	94	180
Sales volume, ktonnes	61.9	62.0	216.3	211.3	280.6
Number of employees at end of period	684	632			688
Number of shares, end of period	66,908,800	66,908,800			66,908,800
Earnings per share, SEK <sup>3</sup>	0.57	-0.25	5.43	1.49	2.15

<sup>1</sup> For Jan–Sep 2021 and full year 2021 adjusted for the SEK 76m provision recognised in Q2 2021 for remediation of buildings and land in Säffle

<sup>2</sup> For full year 2021 adjusted for the impairment loss of SEK 32m recognised in Q4 2021 in respect of pulp production in Säffle

<sup>3</sup> Before and after dilution

### ALTERNATIVE PERFORMANCE MEASURES

Reference is made in the financial report to a number of financial performance measures that are not defined according to IFRS or the Swedish Annual Accounts Act. These performance measures provide supplementary information and are used to help investors as well as group management to analyse the company's operations. Since not all companies calculate financial performance measures in the same way, these are not always comparable with measures used by other companies.

EBITDA	2022	2021	2022	2021	2021
SEKm	Q3	Q3	Jan–Sep	Jan–Sep	Full year
Operating profit	40	-14	453	148	208
Depreciation/amortisation	37	29	108	86	150
EBITDA, SEKm	77	15	561	234	358
Significant items affecting comparability	-	-	-	76	76
Adjusted EBITDA, SEKm	77	15	561	310	434
EBITDA MARGIN	2022	2021	2022	2021	2021
SEKm	Q3	Q3	Jan–Sep	Jan–Sep	Full year
EBITDA	77	15	561	234	358
Net sales	1,037	711	3,234	2,273	3,083
EBITDA margin, %	7.4	2.1	17.4	10.3	11.6
Significant items affecting comparability	-	-	-	76	76
Adjusted EBITDA margin, %	7.4	2.1	17.4	13.6	14.1
OPERATING MARGIN	2022	2021	2022	2021	2021
SEKm	Q3	Q3	Jan–Sep	Jan–Sep	Full year
Operating profit	40	-14	453	148	208
Net sales	1,037	711	3,234	2,273	3,083
Operating margin, %	3.9	-1.9	14.0	6.5	6.8
Significant items affecting comparability	-	-	-	76	108
Adjusted operating margin, %	3.9	-1.9	14.0	9.8	10.3
CASH CONVERSION	2022	2021	2022	2021	2021
SEKm	Q3	Q3	Jan–Sep	Jan–Sep	Full year
EBITDA, 12 m	686	377			358
Change in working capital	-111	48			64
Investments, 12 m*	-199	-126			-180
Total	376	299			242
EBITDA, 12 m	686	377			358
Cash conversion %, 12 m	54.8	79.4			67.5
WORKING CAPITAL	2022	2021	2022	2021	2021
SEKm	Q3	Q3	Jan–Sep	Jan–Sep	Full year
Inventories	543	417			472
Accounts receivable	664	452			546
Other operating receivables excl. derivatives	141	106			149
Accounts payable	-447	-336			-382
Other operating liabilities excl. derivatives	-487	-334			-406
Working capital	414	305			378
Working capital, 12 m	465	404			402
Net sales, 12 m	4,043	2,944			3,083
Working capital, % of net sales, 12 m	11.5	13.7			13.

\*The acquisition of Glassine Canada Inc. is not included

OPERATING CAPITAL	2022	2021	2021
SEKm	Q3	Q3	Full year
Working capital	414	305	378
Intangible assets	1,037	350	981
Property, plant and equipment	770	669	719
Deferred tax assets/liabilities	-184	-141	-187
Operating capital	2,037	1,182	1,891
Operating profit, 12 m	513	260	208
Operating capital, 12 m	1,879	1,247	1,308
Return on operating capital, %, 12 m	27.3	20.9	15.9
NET DEBT	2022	2021	202:
SEKm	Q3	Q3	Full yea
Non-current liabilities to credit institutions	1,150	950	1,350
Lease liabilities, non-current	24	15	14
Provisions for employee benefits	37	-	33
Factoring credit line	292	246	273
Lease liabilities, current	11	9	10
Interest-bearing liabilities	1,515	1,220	1,678
Cash and cash equivalents	405	590	360
Net debt/net cash (+/-)	1,110	630	1,31
EBITDA, 12 m	686	377	358
Net debt/EBITDA, 12 m, multiple	1.6	1.7	3.7
NET DEBT/EQUITY RATIO	2022	2021	202:
SEKm	Q3	Q3	Full yea
Net debt/net cash (+/-)	1,110	630	1,31
Equity	840	545	584
Net debt/equity ratio, %	132.1	115.7	225.3
EQUITY/ASSETS RATIO	2022	2021	202:
SEKm	Q3	Q3	Full yea
Equity	840	545	584
Total assets	3,587	2,592	3,252
Equity/assets ratio, %	23.4	21.1	18.0
RETURN ON EQUITY	2022	2021	202:
SEKm	Q3	Q3	Full yea
Net profit for the period, 12 m	408	175	144
Equity	840	545	584
Equity, 12 m	715	636	58
Return on equity, 12 m, %	57.1	27.5	24.6

## Definitions

Non-IFRS performance measures	Description	Reasons for use
Sales volume	Sales of paper and pulp by the segment and the	Shows if the business is expanding or contracting.
	Group respectively, expressed in ktonnes.	A manuful that aliminates pasts that do not effect a difference of the
	EBITDA (earnings before interest, taxes, depreciation and amortisation) consists of	A measure that eliminates costs that do not affect cash flow and indicates the ability of a business to generate cash flow
EBITDA	operating profit plus depreciation, amortisation	, 5
	and impairment losses.	
	Significant items affecting comparability may	Provides a better understanding of the development of
	include effects of substantial restructuring of	operating activities over time.
Significant items affecting	production plants, impairment losses, revaluation,	
comparability	specific effects of disputes or strategic decisions of a non-recurring nature. Significant items affecting	
	comparability are not part of the underlying	
	operating activities.	
	EBITDA adjusted for significant items affecting	Increases comparability of EBITDA between different
Adjusted EBITDA	comparability.	periods and provides a better understanding of the
		development of operating activities over time.
BITDA margin	EBITDA as a percentage of net sales.	Shows how much cash the business can generate in relation
0		to revenue.
Adjusted EBITDA margin	Adjusted EBITDA as a percentage of net sales.	Increases comparability of the EBITDA margin between different periods.
)	Profit before financial income, financial expense	Shows the result of the company's operating activities.
Operating profit	and tax.	
	Operating profit adjusted for significant items	Increases comparability of operating profit between
Adjusted operating profit	affecting comparability.	different periods and provides a better understanding of th
		development of operating activities over time.
Operating margin	Operating profit as a percentage of net sales.	Shows operating profit in relation to net sales and is a measure of the profitability of the company's operating
Operating margin		activities.
	Adjusted operating profit as a percentage of net	Increases comparability of the operating margin between
djusted operating margin	sales.	different periods.
	Cash flow before acquisitions of intangible non-	Indicates how much liquidity an entity generates through it
	current assets and property, plant and equipment	operating activities.
Cash flow from operating activities	and financial non-current assets, and before loan	
	repayments, Group contributions and dividends to	
	shareholders.	
Cash conversion*	Total EBITDA minus change in working capital minus investments, divided by EBITDA, expressed	Cash conversion shows how effective an entity is at generating cash flow in relation to EBITDA.
	as a percentage.	generating cash now in relation to EDITDA.
	The effect of acquisitions of property, plant and	Shows the amount of property, plant and equipment and
nvestments	equipment and intangible non-current assets on	intangible assets acquired to maintain and develop
	cash flow.	operations.
	Total inventories, accounts receivable, other	Shows the net of current assets and current liabilities used
Working capital	operating assets and operating liabilities, excluding	in operating activities.
	derivatives, and other provisions (non-interest- bearing).	
	Working capital for the current period minus	Shows development of the company's working capital.
Change in working capital	working capital for the previous period.	
Working capital as a percentage of	Working capital divided by net sales.	Indicates how effectively the company is using working
net sales*		capital.
	Working capital plus intangible non-current assets	Shows the total capital used in operating activities.
Operating capital	and property, plant and equipment, deferred tax	
	assets and tax liabilities.	
Return on operating capital*	Operating profit as a percentage of operating	Shows the company's performance in generating profit from
	capital. Profit for the period as a percentage of equity.	the capital used in operating activities. Shows the return generated on equity invested in the
Return on equity*	From the period us a percentage of equity.	business.
at a start because the latter	Interest-bearing liabilities, current and non-current,	Shows the extent of the company's financing in the form of
nterest-bearing liabilities	plus interest-bearing provisions.	interest-bearing liabilities.
	Interest-bearing liabilities less cash and cash	A measure of the company's financial position. Shows how
Net debt	equivalents.	much liquidity would remain if all liabilities were to be
		settled.
Net debt/EBITDA ratio*	Net debt in relation to EBITDA, expressed as a	A measure of financial risk and an indication of repayment
	multiple. Net debt divided by equity, expressed as a	capacity. Shows the relationship between externally financed capital
Net debt/equity ratio	percentage.	and equity.
	Equity divided by total assets, expressed as a	Shows what proportion of the assets are financed through
Equity/assets ratio	percentage.	equity.

\*Calculated on the basis of the last 12-month period, as an average of 12 months. The 12-month figure enables comparisons that reflect both current and seasonal variations, which improves the ability to make comparisons over time.

# Parent company

## CONDENSED INCOME STATEMENT

	2022	2021	2022	2021	2021
SEKm	Q3	Q3	Jan–Sep	Jan-Sep	Full year
Net sales	17	14	46	36	49
Other operating income	0	-1	0	18	18
Other external costs	-17	-13	-47	-38	-57
Personnel costs	2	-4	-10	-11	-15
Other operating expenses	-13	0	-70	-34	-46
Operating profit	-11	-4	-80	-28	-51
Profit from participations in Group companies	19	-	19	106	106
Financial income and similar items	14	1	35	0	0
Financial expense and similar items	-11	0	-32	-4	-12
Profit after financial items	10	-2	-59	73	42
Appropriations	-	-	-	0	221
Profit before tax	10	-2	-59	74	263
Тах	-1	-2	14	-3	-41
Net profit for the period	9	-4	-45	71	222

## CONDENSED BALANCE SHEET

	2022	2021	2021
SEKm	30 Sep	30 Sep	31 Dec
Shares in Group companies	1,165	896	1,165
Receivables from Group companies	389	-	401
Deferred tax assets	9	-	3
Total non-current assets	1,562	896	1,568
Receivables from Group companies	3	3	242
Current tax assets	52	37	1
Prepaid expenses and accrued income	0	3	11
Cash and bank balances	362	766	479
Total current assets	417	809	733
Total assets	1,979	1,705	2,302
Share capital	19	19	19
Retained earnings	361	272	272
Net profit for the period	-45	71	222
Total equity	335	362	513
Untaxed reserves	398	387	398
Non-current liabilities to credit institutions	1,150	950	1,350
Derivatives	45	-	-
Total non-current liabilities	1,195	950	1,350
Liabilities to Group companies	1	0	2
Accounts payable	1	0	13
Derivatives	44	-	15
Other liabilities	2	-	0
Accrued expenses and deferred income	3	6	10
Total current liabilities	50	7	40
Total equity and liabilities	1,979	1,705	2,302

### **CONFERENCE CALL**

On the publication of the interim report a telephone conference will be held on Friday 28 October at 11.00 CEST, CEO Anita Sjölander and CFO Niclas Eriksson will present and comment on the report. The presentation will be in English. The press and analyst conference will be streamed and the webcast can be accessed at www.nordic-paper.com. It is also possible to participate in the conference by telephone.

- Link to watch webcast: <a href="https://fronto.vancastvideo.com/event/15BBc984/3068?lang=2544">https://fronto.vancastvideo.com/event/15BBc984/3068?lang=2544</a>
- Link to register to participate by telephone: <u>https://services.choruscall.de/DiamondPassRegistration/register?confirmationNumber=4247612&linkSecu</u> <u>rityString=941fe61fc</u>

### **FINANCIAL CALENDAR**

Year-End Report 2022 – 27 January 2023 Annual Report 2022 – 25 April 2023 Interim Report Q1 2023 – 28 April 2023 Interim Report Q2 2023 – 20 July 2023 Interim Report Q3 2023 – 31 October 2023

#### Annual General Meeting

The Annual General Meeting will be held in Karlstad on 24 May 2023.

#### For further information please contact:

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### NORDIC PAPER IN BRIEF

Nordic Paper is a leading speciality paper producer based in Scandinavia. We have been manufacturing top-quality kraft papers and natural greaseproof papers since the 19th century. Our products are based on renewable raw material from local forests. From our five paper mills, four in Scandinavia and one in Canada, we supply customers in about 80 countries. In 2021 Nordic Paper had revenue of approximately SEK 3,100m and around 690 employees. The company is listed on Nasdaq Stockholm. www.nordic-paper.com